

# Nedgroup Investments Growth Fund

Class A

November 2017



## EQUITY RANGE

### RISK RATING



### Risk reward profile

Equity investments are volatile by nature and subject to potential capital loss.

### GENERAL INFORMATION

#### ASISA category

South African Equity General

#### Benchmark

ASISA Category Average

#### Investment manager

Electus Fund Managers Proprietary Limited is authorised as a Financial Services Provider under the Financial Advisory and Intermediary Services Act (FSP No. 46077).

#### Inception date

03 November 2003

#### Appropriate term

Minimum 5 - 7 years

#### Market value

R 1,225 Million

#### Income distributions

Frequency: Annually

December 2016: 47.31 cpu

Previous 12 months: 47.31 cpu

#### Fees and charges (excluding VAT)

Initial fees 0.00%  
Annual management fee 1.50%

Total expense ratio 1.74%  
Transaction costs 0.86%  
**Total investment charges<sup>2</sup> 2.60%**

#### Please Note:

Differences may exist due to rounding

### CONTACT

Client Services Centre  
Tel: 0860 123 263  
Fax 0861 119 733

Website: [www.nedgroupinvestments.co.za](http://www.nedgroupinvestments.co.za)  
Email [info@nedgroupinvestments.co.za](mailto:info@nedgroupinvestments.co.za)

### Portfolio profile

The portfolio is suitable for investors seeking exposure to the domestic equity market with maximum capital appreciation as their primary goal over the long term. Investors should have a tolerance for short-term market volatility in order to achieve long-term objectives.

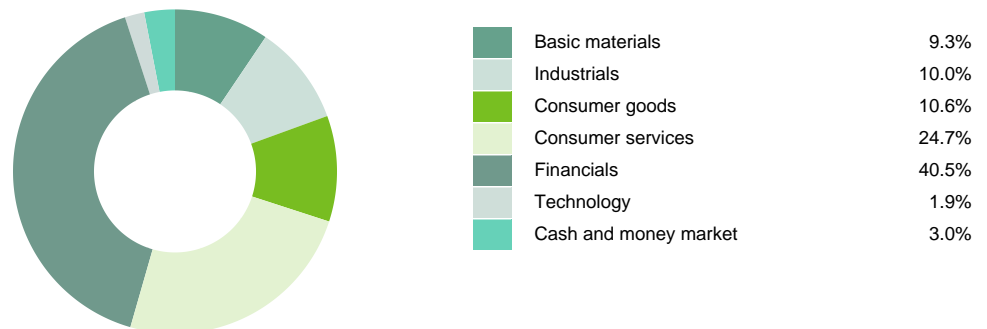
### Performance<sup>1</sup>

Period	Portfolio	Benchmark
1 year pa	10.7%	15.3%
3 Years pa	4.0%	5.8%
5 Years pa	9.8%	10.0%
7 Years pa	9.4%	10.6%
10 Years pa	7.0%	8.2%
Lowest 1 year return	-37.1%	
Highest 1 year return	56.7%	

### Risk

Period	Portfolio	ALSI
Volatility [5 years]	8.8%	11.0%

### Portfolio structure



### Top 10 holdings

Share	Percentage
Naspers Ltd	10.0
Clientele Ltd	7.5
Texton Property Fund Ltd	6.6
Hosken Consolidated Investments Ltd	6.0
Italtile Ltd	5.9
EPE Capital Partners Ltd	5.0
Hudaco Industries Ltd	4.2
Novus	3.4
Combined Motor Holdings Ltd	3.3
British American Tobacco Plc	3.0
<b>Total</b>	<b>55.0</b>

1) The annualized total return is the average return earned by an investment each year over a given time period. Performance is calculated for the portfolio and individual investment performance may differ as a result of initial fees, the actual investment, the actual investment date, the date of reinvestment and dividend withholding tax. Due to the delayed release of inflation data, relevant benchmarks will lag by one month.  
Data source: © Morningstar Inc. All rights reserved.

2) Total Expense Ratio (TER), expressed as a percentage of the Fund, relates to expenses incurred in the administration of the Fund. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs. Transaction Costs (TC), expressed as a percentage of the Fund, relate to the costs incurred in buying and selling the underlying assets of the Fund. TC are a necessary cost in administering the fund and impact fund returns. It should not be considered in isolation as returns may be impacted by other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER. The Total Investment Charges expressed as a percentage of the Fund, relates to all investment costs of the Fund. Both the TER and TC of the Fund are calculated on an annualised basis, beginning 01/10/2014 and ending 30/09/2017.

# NEDGROUP INVESTMENTS GROWTH FUND

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## EQUITY RANGE

### Investment manager commentary

#### Electus

The Nedgroup Investments Growth Fund only invests in South African listed shares and is managed as a style agnostic and diversified fund, with the goal of strongly growing clients' invested capital over the long term. In order to deliver this strong capital growth we have a positive bias towards investing in best-in-class companies that are managed by proven management teams, where the business models can deliver profit and dividend growth rates above their sector averages. The fund is market cap indifferent in its share selection, normally having meaningful exposure to high quality, mid-sized, but market leading, businesses and has a high level of active share risk. Importantly, the shares held in the fund should trade at discounts to what we consider to be their fair valuations.

During November, the key trade was the sale of the small holding in Consolidated Infrastructure, following its poor trading updates and increased level of risk. The proceeds were invested into BidCorp. We believe that several best-in-class, mid-sized, SA businesses, together with high quality rand hedge industrials and mining houses, offer the best risk adjusted returns. We have repeated the following comment since late 2016 and we are now deep into this environment: "Rand weakness seems possible. With a high level of financial market and political uncertainty, we remain very cautious and disciplined in following our investment strategy."

With South Africa having political uncertainty and a volatile currency and equity market, we believe that good share selection, with a more defensive bias, is critical for success in 2017 and 2018. Therefore, we remain focussed on investing in best-in-class businesses with zero tolerance for poor businesses.

Based on our valuations for South Africa's 110 largest companies, the broad JSE indices are trading 3% below our expected index levels. In contrast, this diversified fund is undervalued, with upside of 30%, which would suggest above average absolute and relative returns. This upside makes us very positive for the future and confident that the fund is well positioned, being as fully invested in equity as possible across 27 shares. All shares have a targeted weight of above 2.0%.

***Please note an important change that will be effective January 2018. Fund commentary will be produced on a quarterly basis, moving from the current monthly cycle, to provide an enhanced analysis of the fund over a longer period.***

#### Who we are

Nedgroup Collective Investments (RF) Proprietary Limited, is the company that is authorised in terms of the Collective Investment Schemes Control Act to administer the Nedgroup Investments unit trust funds. It is a member of the Association of Savings & Investment South Africa (ASISA).

#### Our trustee

The Standard Bank of South Africa Limited is the registered trustee.  
Contact details: Standard Bank, Po Box 54, Cape Town 8000,  
[Trustee-compliance@standardbank.co.za](mailto:Trustee-compliance@standardbank.co.za), Tel 021 401 2002.

#### Performance

Unit trusts are generally medium to long-term investments. The value of your investment may go down as well as up. Certain unit trust funds may be subject to currency fluctuations due to its international exposure. Past performance is not necessarily a guide to future performance. Nedgroup Investments does not guarantee the performance of your investment and even if forecasts about the expected future performance are included you will carry the investment and market risk, which includes the possibility of losing capital.

#### Pricing

Funds are valued daily at 15:00. Instructions must reach us before 14:00 (12:00 for Nedgroup Money Market Fund) to ensure same day value. Prices are published daily on our website and in selected major newspapers.

#### Fees

Certain Nedgroup Investments unit trust funds apply a performance fee. For the Nedgroup Investments Flexible Income Fund and Nedgroup Investments Stable Fund, it is calculated daily as a percentage (the sharing rate) of total positive performance, with the high watermark principle applying.

For the Nedgroup Investments Bravata World Wide Flexible Fund it is calculated monthly as a percentage (the sharing rate) of outperformance relative to the fund's benchmark, with the high watermark principle applying. All performance fees are capped per fund over a rolling 12-month period. A schedule of fees and charges and maximum commissions is available on request from Nedgroup Investments.

#### Disclaimer

Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Nedgroup Investments has the right to close unit trust funds to new investors in order to manage it more efficiently. For further additional information on the fund, including but not limited to, brochures, application forms and the annual report please contact Nedgroup Investments.

#### Nedgroup Investments contact details

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For further information on the fund please visit: [www.nedgroupinvestments.co.za](http://www.nedgroupinvestments.co.za)

#### Our offices are located at

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#### Write to us

PO Box 1510, Cape Town, 8000